



Opportunities for next end-to-end Space Systems for Safety and Security (4S) missions

Christophe Allemand, Laurence Duquerroy Webinar – 7 Nov 2024

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Welcome



Before we start...

- Due to the number of attendees, your microphones and cameras have been muted/switched off
- You can use the conversation function anytime to submit your questions. They will be addressed during the Q&A at the end of the webinar.







□ Welcome & Introduction

□ ARTES 4.0 Space Systems for Safety and Security (4S) programme objectives for CM25

□ 4S funding opportunities as preparatory actions

- Objectives and Scope
- Submission & implementation process

Q&A session



Today's speakers





Christophe Allemand

Head of Space Systems for Safety and Security (4S) Strategic Programme Line



Laurence Duquerroy

4S Implementation manager



ARTES 4.0 Space Systems for Safety and Security (4S) Strategic Programme Line

Objectives for ESA Council at Ministerial level 2025

(CM25)

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4S SPL – Scope and Perimeter



ESA-initiated 4S preparatory activities Concept studies, technology & products, tools, facilities, and ecosystem.

> Protected - Sovereign Europe

Secure – Robust – Resilient – European infrastructures

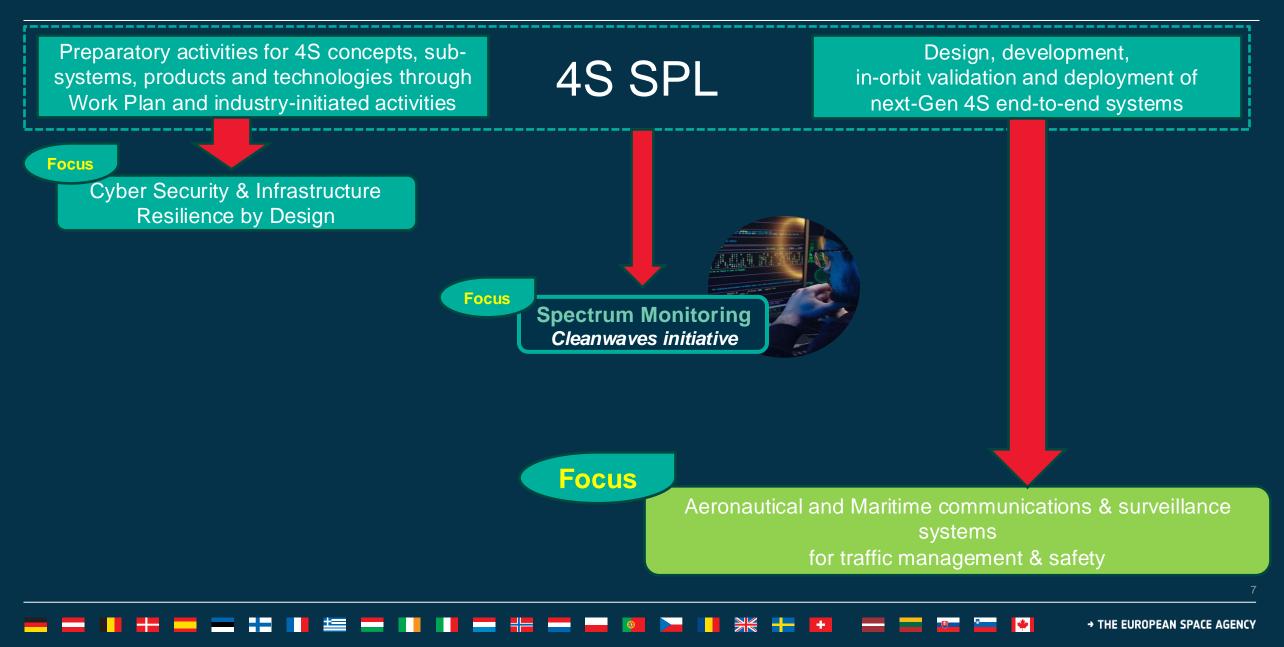
Healthy - Resilient – Expanded European supply chain

Industry-initiated 4S preparatory activities Concept studies, technology & products, tools, facilities, and ecosystem. Next Gen 4S end-to-end Systems Design, development and in-orbit validation European critical space-based infrastructures Full scale deployment & operations

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4S SPL @CM25 : proposal and focus





Aeronautical and Maritime communications & surveillance systems for traffic management & safety Major window of opportunity for private initiatives



- 1. Confirmed needs Solid European ecosystem Mature technology
- 2. ESA 4S positioned to support all initiatives in a timely manner
 - Preparatory tool in place 4S Calls for proposals : for consolidation works until CM25
 - CM25 ability to co-fund development/validation phase by 2028
- 3. In addition, EC : IRIS2 Programme EU great interest for sovereign and secure infrastructures responding to EU needs



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Step 1 – Now Preparatory activities

4S funding opportunity for preparatory actions in the domain of Aeronautical and Maritime communications & surveillance for traffic management & safety

Scope and objectives



Objectives



- Prepare the development of future 4S end-to-end satcom infrastructures and services (inc. RF signals detection/characterisation) by private actors from ESA Member States
- Missions / systems and scope of activities are to be proposed by Industrial actors in response to their own priorities and business strategy.
- Targeting satcom infrastructures to be privately owned, deployed and operated.
- Addressing needs of potential maritime and aeronautical customers from European and/or non- European institutions, public regulated sectors for traffic management, surveillance and safety
- Expected outcome is the consolidation and maturation of the proposed missions and underlying infrastructure (mission and system requirements, system/subsystem baseline consolidation, techno roadmap, development/deployment plan inc. financial and schedule elements, technical risks mitigation, etc).
- Instrumental in preparing proposals for the following development steps (B2/C/D phase), to be assessed by ESA Member States for the next ESA Ministerial at Council Level in Nov 2025.

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Two open 4S Calls for proposals



SUPPORT TO PRIVATE INITIATIVES FOR END-TO-END SATCOM SOLUTIONS SERVING APPLICATIONS WITH SECURITY, SAFETY, AND SOVEREIGNTY REQUIREMENTS TECHNOLOGIES & PRODUCTS FOR SECURE AND RESILIENT SATELLITE COMMUNICATONS

Funding Opportunity: Support to Private Initiatives for End-to-End Satcom Solutions with Security, Safety and/or Sovereignty Requirements | ESA CSC

SUPPORT TO PRIVATE INITIATIVES FOR END-TO-END SATCOM SOLUTIONS SERVING APPLICATIONS WITH SECURITY, SAFETY, AND/OR SOVEREIGNTY REQUIREMENTS



 Industry initiated proposals for system studies aimed at consolidating end-to-end satellite communications missions and system concepts

- programme of work and objectives are to be defined by industry with the support of ESA, based on proposed mission and system concept maturity and industry's business perspectives.
- e.g. Phase 0, Phase A or/and B1 system study.
- Expected outcome of the activity: mature technical and programmatic baseline established, expected to be the core of proposals for potential Phases B2/C/D
 - Consolidated mission, system/subsystem requirements
 - Consolidated system architecture, mission, system elements, external interfaces, etc
 - Consolidated system development, procurement, deployment and business plans and related technology roadmap, inc. risks, costs, schedule, etc

Preparatory works also help consolidating a request for support to development steps (co-funded partnership project covering B2/C/D phase) by Q2 2025, in view of ESA Ministerial Conference end 2025



- Industry initiated proposals for early development of technologies and products critical for the development of infrastructures providing Aeronautical and Maritime satellite communication and surveillance services for traffic management & safety
- Encompassing ground, space, user segment and/or system development activities,
- Addressing any ARTES development phases (definition, technology, product, demonstration phases)





4S funding opportunity

Submission & Implementation



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Main principles



- Activities to be implemented in the frame of ARTES 4.0 'Technology and Product development activity for C&G, Optical and Quantum Communication – ScyLight, Space Systems for Safety and Security (4S) and 5G/6G and Sustainable Connectivity Standard Call for Proposals' (4-40017)
 - Tender action package available on esa-star Publication

Based on a non-competitive process

- Each proposal is to be evaluated independently, based on its own merit (direct negotiation).
- ESA can place as many contracts as good proposals received if supported by their respective national delegations

Only proposals from companies or organisations – be it as Prime or as Subcontractor – residing in ESA Member States participating in the ARTES 4.0 4S programme can be considered :

Austria, Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxemburg, Netherlands, Norway, Poland, Portugal, Romania, Spain, Switzerland, United Kingdom and Canada.

Submission process : main steps



□ 2 Steps: submission of an **Outline Proposal** followed by submission of a **Full Proposal**

Outline Proposal templates are available at <u>Documents | ESA CSC</u> (use "Templates for Co-Funded Technology and Product Developments").

Outline Proposals shall be submitted to <u>ARTES-4S@esa.int</u>

In case of a positive assessment from ESA, the bidder is invited by ESA to submit via esa-star its Full Proposal along with the Authorisation of Funding from the relevant National Delegation(s)



Timeline



- ✓ This initiative opened in February 2024 for an initial duration of one year.
- ✓ Outline Proposals can be submitted at any time.
- Industry aiming at performing preparatory work for consolidating a request for additional support for design, development and in-orbit validation phase (B2/C/D phases) at the occasion of the ESA Ministerial Conference 2025 are invited to submit their outline proposals for preparatory activities as soon as possible, aiming to intermediary results before June 2025.

 Industry may contact ESA (at <u>ARTES-4S@esa.int</u>) for further information or questions <u>all along the</u> process

Outline Proposal Evaluation Criteria





Consortium technical and commercial experience in related system, technology, product and/or service development.



Credibility of the technical solution and relevance wrt. 4S opportunity's scope and objectives, quality and completeness of programme of work.





Adequacy of deliverables, schedule and risks management.



Adequacy of cost and funding, value for money.

Co-funding



✓ ESA will co-fund the activity on behalf of its Member States.

- The maximum amount of co-funding will depend :
 - Activities phases
 - type of entities
 - relevant National Delegation's decision

Development Phase	ESA maximum Co-Funding Level		
	Non-SME	SME	Universities or Research Institutes with no commercial interest in the product or system
Definition Phase	50%	80%	50% [up to 30% Development Phase cost]
Technology Phase	75%	80%	100% [up to 30% Development Phase cost]
Product Phase	50%	80%	50% [up to 30% Development Phase cost]
Demonstration Phase	50%	80%	50% [up to 30% Development Phase cost]



Formal authorisation from the National Delegation(s) of the companies involved is required at the time of submission of the Full Proposal.

• Full Proposals submitted without the Authorisation of Funding will not be admitted for evaluation.

Please initiate discussions with your National Delegate(s) as early as possible, preferably before Outline Proposal submission to ESA.

Contacts of the National Delegations can be found at National Delegations | ESA CSC

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